

aHa|sa
Australian Hotels Association (SA)



2023 2024

AHA|SA CORPORATE PARTNER DIRECTORY



ACCOUNTANCY SERVICES

- Bentleys SA 8372 7900
- Perks Accountants & Wealth Advisers 08 8273 9300
- Winnall & Co. 8379 3159

ATMS

- Banktech 0408 462 321
- Cashzone 1300 305 600
- Next Payments 1300 659 918

ARCHITECTS & INTERIOR DESIGNERS

- Mister Lincoln 0402 777 326
- Studio Nine Architects 8132 3999

ART & FRAMING

- Art Images Gallery 8363 0806

AUDIO VISUAL

- Big Screen Video 1300 244 727
- Novatech Creative Event Technology 8352 0300

BACKGROUND MUSIC

- Foxtel Music 1300 148 729
- Moov Music 1300 139 913
- Zoo Business Media 07 5587 7222

BANKING & FINANCE

- BankSA 0403 603 018
- Perks Accountants & Wealth Advisers 08 8273 9300

BEVERAGE GASES

- BOC Limited 0424 647 568
- Supagas Adelaide 08 8480 4500

BEVERAGES

- Accolade Wines 8392 2238
- Australian Liquor Marketers 8405 7744
- Billsons 0451 531 580
- Carlton & United Breweries 13 BEER (13 2337)
- Campari Group 02 9478 2727
- Coca-Cola Europacific Partners 13Coke 132653
- Coopers Brewery 8440 1800
- CUB Premium Beverages 8416 7819
- Diageo Australia 0401 120 872
- Empire Liquor 8371 0088
- Lion 8354 8888
- Liquor Marketing Group 8416 7575
- Oatley Fine Wine Merchants 1800 628 539
- Options Craft Liquor Merchants 8346 9111
- Pernod Ricard Australia 8208 2400
- Samuel Smith & Son 8112 4200
- Southtrade International 0410 449 720
- Treasury Wine Estates 8301 5400

BOOKKEEPING

- Perks Accountants & Wealth Advisers 08 8273 9300
- Winnall & Co. 8379 3159

EQUIPMENT/SUPPLIES/HARDWARE/DESIGN

- Bunnings Group 0435 630 660
- Bunzl 088245 6222
- Forward Solutions 0468 923 320
- Mr Wet Wall 1800 938 925
- Stoddart Food Service Equipment 1300 79 1954

CASH HANDLING / TERMINALS

- Banktech 0408 462 321
- BK Electronics 0431 509 409
- Cardtronics 03 9574 4878
- Coms Systems 0408 462 321
- Consillion 0490 851 124
- GBay/Aruze Gaming 0424 700 888
- Next Payments 1300 659 918

CLEANING COMPANIES

- A Cleaner World 0426 887 364

CLEANING & HYGIENE SUPPLIES

- Bunnings Group 0435 630 660
- Bunzl 08 8245 6222

COFFEE SUPPLIERS

- Grinders Coffee 1300 476 377

COMPUTER & IT SERVICES

- Compnow 8133 8000

DEFIBS

- AED Authority 03 8710 8666
- AlSCO 8346 1391
- St John 1300 78 5646

ENERGY & SOLAR SOLUTIONS

- Class A Energy Solutions 8391 4853
- PowerMaintenance 1300 700 500
- Trans Tasman Energy 1300 118 834

FINANCIAL PLANNING

- Perks Accountants & Wealth Advisers 08 8273 9300
- Winnall & Co. 8379 3159

FACIAL RECOGNITION TECHNOLOGY

- COMS Systems 1800 324 918
- Vix Vision 0400 310 326

FIRST AID

- St John 1300 78 5646

FOOD SERVICES

- Bidfood 0427 099 558
- Galipo Foods 8168 2000
- PFD Foodservice 8114 2300
- Thomas Foods 8162 8400

FOOD SAFETY

- Think ST Solutions 0422 285 720

FURNISHINGS

- Concept Collections 1300 269 800
- Mister Lincoln 0402 777 326

GAMING ANALYSIS

- Independant Gaming Analysis 8376 6966
- Winnall & Co 8379 3159

GAMING FLOAT RECONCILIATION

- GBay/Aruze Gaming 0424 700 888
- GFR Pro 0408 186 540

GAMING MACHINE SERVICES

- Ainsworth Game Technology 0409 171 616
- Aristocrat Technologies Australia 8273 9900
- Coms Systems 0409 283 066
- GBay/Aruze Gaming 0424 700 888
- IGT 8231 8430
- Independant Gaming Analysis 8376 6966
- Konami Australia Pty Ltd 0409 047 899
- Light & Wonder 0400 002 229
- MAX 8275 9700
- Statewide Gaming 0448 076 144

GAMING LOYALTY

- Bluize 1300 557 587

GAMBLING SERVICES

- SA Lotteries 13 18 68

GIFT CARDS

- The Card Network 1300 375 346

HEALTH INSURANCE

- Bupa 0417 608 751

HOTEL BROKERS

- Langfords Hotel Brokers 0410 605 224
- JLL 8233 8890
- McGees Property Hotel Brokers 8414 7800

HOTEL MANAGEMENT

- H&L Australia Pty Ltd 1800 778 340

HOTEL MARKETING

- Digital Marketing AOK 1300 658 543

INFORMATION SYSTEMS/SITE PREP

- Max Systems 8275 9700

INSURANCE

- Aon Risk Solutions 8301 1111

KITCHEN & BAR EQUIPMENT

- Bunnings Group 0435 630 660
- Bunzl 08 8245 6222
- Mister Lincoln 0402 777 326
- Stoddart Food Service Equipment 1300 79 1954

LEGAL SERVICES

- Eckermann Lawyers 8235 3990
- Piper Aderman Lawyers 8205 3318
- Ryan & C Solicitors 0421595815
- Wallmans Lawyers 8235 3018

LINEN & UNIFORM SERVICES

- AlSCO 1300 659 892
- ORTC Clothing Co 0422 515 213

MEDIA

- FIVEaa 8419 1395
- Foxtel 1300 138 898
- Solstice Media 8224 1600

MIGRATION

- Migration Solutions 8210 9800

ONHOLD/MESSAGING

- 1800 ON HOLD 8125 9370

PAYROLL & HR RESOURCES

- Perks Accountants & Wealth Advisers 08 8273 9300
- Tanda 1300 859 117
- Winnall & Co. 8379 3159

POS SYSTEMS

- Bepoz 1300 023 769
- Bluize 1300 557 587
- H&L Australia Pty Ltd 1800 778 340

PROPERTY & VALUATIONS

- JLL 8233 8890
- Knight Frank Valuations & Advisory 8233 5222

RETAIL LIQUOR MARKETING

- Liquor Marketing Group 8416 7575

SIGNAGE & PROMOTIONAL ITEMS

- The Banner Crew 8240 0242

SPORTS & ENTERTAINMENT MEDIA

- Foxtel 1300 790 182

STAFF TRAINING & RECRUITMENT

- Adelaide Institute of Hospitality 8338 1492
- Alliance College 1300 665 065
- Maxima 8340 7766
- Perks Accountants & Wealth Advisers 08 8273 9300
- St John 1300 78 5646
- The Kingsmen 0410 416 655

SUPERANNUATION

- HostPlus 0418 327 607

WEBSITES

- Boylen 8233 9433

Tabcorp (TAB, Max, Sky Racing)

A: Tower 2, Level 18, 727 Collins St, Docklands, VIC, 3008
T: 8275 9700 (Max)
T: Jack Fosdike - 0436 636 871 (TAB)
W: www.tabcorp.com



Tabcorp has had a long association with the South Australian branch of the Australian Hotels Association through its individual operating subsidiaries TAB (previously SA TAB) and Max (formerly Bytecraft) and Sky Racing.

Aon Risk Solutions

A: 22/91 King William St, Adelaide SA 5000
T: 8301 1111
W: www.aon.com.au/hotels
E: au.hotels@aon.com



Aon's 'Hostpack' hotel insurance is designed to meet the unique needs of your hotel operation. We address the core risk exposures of the hotel industry and deliver to you the best available cover for the best price.

The types of insurance covered in 'Hostpack' are:

- Material Damage of business assets, including cover for money, theft and glass
- Business Interruption insurance which ensures your business income following your claim
- Hotel Public & Products liability for the operation of your business
- Machinery and Electronic Breakdown
- Fidelity Insurance for theft by staff
- Management Liability

When you need to lodge a claim, you will find Aon's claims management service is thorough and efficient. Aon has been the leading provider of insurance and risk management solutions to Australia's hotel industry for over 30 years. We are proud to be endorsed by the Australian Hotels Association SA since 1986.

Hostplus

A: Level 13, 26 Flinders Street, Adelaide, SA, 5000
M: 0418 327 607
W: www.hostplus.com.au
E: SMeadsday@Hostplus.com.au



Whether your employee has just started a new job or is looking for a consistently top performing fund over the short and long term, Hostplus puts members first. As a profit to member fund, everything we do is for the best interests of our members. Investing your team's super with Hostplus gives them access to a low administration fee, competitive performance, flexible cost-effective insurance, and a wide range of investment options, including a socially responsible option. At Hostplus, members goals are ours, and we're ready to reach them together. According to independent researcher SuperRatings, the Hostplus Balanced option – our default investment option – is ranked one of the top performing options over 5, 7, 10, 15 and 20 year periods.* With our origins in the hospitality, tourism, recreation and sports sectors, Hostplus continues to evolve as the lifetime fund of choice for Australians and employers from a broad range of backgrounds and industries. Today, Hostplus is one of the largest and consistently performing super funds in Australia, with 1.3 million members, 246,000 contributing employers and \$66 billion funds under management. A fund that puts members first – that's a plus.

General advice only. Consider the relevant Hostplus PDS and TMD available at hostplus.com.au and your objectives, financial situation and needs, which are not accounted for in this information. *SuperRatings Accumulation Fund Crediting Rate Survey – SR50 Balanced (60-76) Index, 30/06/2021. Past performance is not a reliable indicator of future performance.

1800 ON HOLD / Zoo Business Media

A: 15-17 Millennium Circuit, Helensvale Qld 4212
T: 8125 9370
E: info@zbm.com.au
W: www.zbm.com.au



Zoo Business Media are experts in hospitality digital media solutions. Leading suppliers of venue music and digital signage including the exciting new streaming service "Atmosphere TV". Providing 50+ extra entertainment channels to the TV's in your venue, Atmosphere is the world's first and leading streaming TV service for businesses. All channels are comprised of audio-optional TV programming made for enjoying anywhere! Chat to our team today about digital media solutions for your venue.

Accolade Wines Australia

A: Level 10, 10 Franklin Street, Adelaide, SA, 5000
T: 8392 2222
W: www.accolade-wines.com
E: corporate@accolade-wines.com



One of the real strengths of Accolade Wines is the comprehensive portfolio of strong brands, including Hardy's, Grant Burge, St Hallett and Petaluma, along with many smaller, boutique brands such as Stonier, Tatachilla and Knappstein. The breadth of offerings in terms of wine styles and regions, including a broad range of on-premise exclusive wines, gives us a real opportunity to provide a tailored solution for each one of our customers. We have a great range of new wines that have come out in the past 12 months which tap into key growth trends, including Days of Rose and Batch X.

One of the most exciting things happening now is in the Wine on Tap space. The Wine on Tap system we have provides the perfect pour every time, from the first glass through to the last. It offers premium wines in a format accessible by the glass, for customers to enjoy just as the winemaker intended. There are significant advantages with increased efficiencies, reduced wastage, and flexibility in serving options, all without compromising on quality.

ACW - A Cleaner World

A: 1153 South Rd, St Marys SA 5042
T: 0426 887 364
W: www.thinkacw.com.au
E: sarah.baker@teamacw.com.au



ACW (A Cleaner World) is a national facility services provider with local teams across Australia. Guided by our core values of excellence, integrity and dedication, we aim to be the most respected property services company in Australia.

We provide sustainable cleaning, maintenance, chemicals, consumables and energy management services. ACW is different because we provide you with realistic expectations regarding agreed specifications, time frames and budget. We only promise what we can deliver – a noticeable difference in service!

Adelaide Institute of Hospitality

A: 192 Pirie St, Adelaide, 5000
T: 8338 1492
W: www.aioh.net.au
E: Ben.Sharp@aioh.com.au



The Adelaide Institute of Hospitality is South Australia's most respected training provider for both Commercial Cookery and Front of House training. They offer a diverse range of courses and team up with many of South Australia's most progressive restaurants and hospitality venues to deliver outstanding outcomes for students and venues alike.

Our people are sourced from many of the best restaurants across the world and bring their experience and care to our students.

AED Authority

A: 41 Marconi Dr, Dandenong South, Vic 3175
T: 03 8710 8666
W: www.aedauthority.com.au
E: Grant@aedauthority.com.au



AED Authority has been an industry leader in the defibrillator market since 2014 and is part of the Diplomat Group. Our Group has a history of service, support and workplace safety experience dating back to 1972. We are a privately owned and wholly Australian company on a mission to improve the Sudden Cardiac Arrest (SCA) survival rate in Australia. We have a proud history of assisting organisations, similar to AHA SA, that responsibly manage their business by implementing a life-saving Automated External Defibrillator (AED) Program for the health and safety of everyone. We are experts in defibrillators.

We measure success by tailoring an AED program to your specific needs and empowering your management and staff with a solution that ensures a heart-safe environment for the protection and well-being of your employees, patrons, and the local community. Together we can save lives.

Ainsworth Game Technology

A: 10 Holker Street, Newington, NSW, 2127
T: 0409 171 616
W: www.agtslots.com.au
E: Kfrackowski@agtslots.com



For more than half a century the Ainsworth name has been synonymous with the gaming industry. In 1995, Len Ainsworth founded Ainsworth Game Technology with a commitment to become the leading manufacturer and supplier of gaming solutions.

Headquartered in Australia, Ainsworth has offices in Europe, Asia, North and Latin America.

Recently launching the A-STAR cabinet, Ainsworth games are a highlight on gaming floors with their innovative games and state of the art graphics. For more information visit www.agtslots.com

Alliance College

A: Level 2, 97 Pirie Street. Adelaide SA 5000
T: 1300 665 065
W: www.alliancecollege.edu.au
E: info@alliancecollege.edu.au



We were founded in Adelaide in 1981, with 42 years' experience.

Alliance College not only provides students with opportunities to develop their skills at the same location across Alliance on-site students café, a training kitchen and a function centre, but also external placements ranging from cafes, bars, fine dining restaurants and wineries to 5 star hotels and resorts in regions throughout Australia. The centrally located campuses are easily accessible by bus, tram, train and other public transportation in Adelaide and Sydney.

AlSCO

A: Unit 7, 11-13 Ridley Street, Hindmarsh, SA, 5007
T: 1300 659 892
W: www.alsco.com.au
E: bwaye@alsco.com.au



Since 1963, we've been providing professional textile rental services throughout Australia. Known for our friendly approach, we offer a cost-effective renting solution with a variety of services that are hassle free and ensure your organisation maintains a cleaner and safer workplace.

- Linen
- Matts
- Workwear
- Uniforms
- First Aid
- Industrial
- Washroom Services
- AED's
- Training Services

Aristocrat Technologies Australia

A: Suite 3, 16-18 Unley Road, Unley, SA, 5061
T: 8273 9900
W: www.aristocrat.com.au
E: mark.keeley@ali.com.au, aaron.mcclement@ali.com.au, samatha.charvetto@ali.com.au, rebecca.brunato@ali.com.au



Art Images Gallery

A: 32 The Parade, Norwood, SA, 5067
T: 8363 0806
W: www.artimagesgallery.com.au
E: info@artimagesgallery.com.au



Art Images Gallery is an established contemporary art gallery located in Norwood.

The Gallery exhibits paintings, sculpture, prints, ceramics, and glass by both local and interstate artists and has ten exhibition openings throughout the year which members are welcome to attend.

In addition to exhibiting art we also offer a range of complementary services including art consultation, picture framing which is done in our workshop at the rear of the Gallery, supply hanging systems and provide an art rental service including installation.

Recent projects include framing and installing three hundred and fifty artworks for EOS and supplying the Oval Hotel with one hundred and fifty and a feature sculpture.

If you have a project regardless of its scale which requires a fresh and artistic perspective Art Images Gallery will consult directly or with an interior designer, please contact the Gallery Manager Olivia Dryden for assistance .

Art Images Gallery has also framed the AHA Awards for many years and if you require something framed please bring it into the Gallery and as a **AHA Member receive 10% discount off framing services.**

Australian Liquor Marketers Pty Ltd

A: GPO Box 1970, Adelaide, SA, 5001
T: 8405 7744
W: www.almliquor.com.au
E: ryan.pearson@almliquor.com.au



ALM is Australia's and South Australia's largest broad range liquor wholesaler with a dedicated team specialising in the liquor supply to Hotel, Bars, Night Clubs, Cafés and Restaurants. Being the largest liquor wholesaler in the marketplace and carrying over 3,800 lines, we are able to fulfil all your order needs. Along with Metcash Food and Grocery, Mitre 10 and Campbell's Cash and Carry, ALM is a wholly owned subsidiary of Metcash Ltd.

BankSA

A: GPO Box 399, Adelaide, SA, 5001
T: 0403 603 018
W: www.banksa.com.au/business
E: HicksA@banksa.com.au



BankSA has been a part of the fabric of South Australia since its early years, having opened our first branch in 1848. We are the largest financial institution in South Australia and the State's main provider of housing, business and personal finance and rural banking services. In 2008, BankSA and St. George became part of the Westpac Group. The Bank also plays a key role in the community as a sponsor of major State events and through the BankSA Foundation, makes donations to approximately 100 South Australian and Northern Territory-based charities each year.

Banktech

A: Level 5, 140 William St, East Sydney, NSW 2011
T: 0408 462 321 / 1800 080 910
W: <https://www.banktech.com.au/>
E: michaelq@banktech.com.au



With CBS continuing to focus on the gaming reform package, we are getting closer and closer to seeing innovations such as note acceptors, TITO (ticket in / ticket out) and other changes introduced into SA Pubs. With many progressive venues considering TITO (and why wouldn't you offer the full package to maximise your return) a critical element of this is to install a Cash Redemption Terminal or CRT. CRT's act as note breakers and also allow your players to cash out their winning tickets discretely and securely. With AGE (Australian Gaming Expo) cancelled for 2020 and other trade events under doubt this presents a great opportunity for AHA members and key gaming staff to see our CRT in action...plus we are offering some very keen early bird specials for those keen on making a commitment and locking in a deal. Please contact Michael Queale on 0408 462 321 to arrange your own private demo session and we look forward to showing you the benefits of Banktech's QuickPay CRT.

Bentleys SA

A: Level 5, 63 Pirie Street, Adelaide, SA, 5000
T: 8372 7900
W: www.bentleys.com.au
E: advice@adel.bentleys.com.au



Celebrating our 40th anniversary and proudly independently owned and operated in South Australia, Bentleys SA is an integrated business services and advisory firm helping businesses and individuals achieve their goals and aspirations and get them to where they want to be. Our advisory, accounting and audit services are strengthened by our expanding range of specialisations, enabling us to support the broad needs of individuals and enterprises at every stage of the business lifecycle. Contact us today to understand how we can support you and your business.

Bepoz

A: Unit 4/55 Belair Rd, Kingswood SA 5062
T: 1300 023 769
W: www.bepoz.com.au
E: jerry.f@bepoz.com.au



Over the last six months, we've all had to rethink how we operate and adapt accordingly. We've been working hard to help support our industry and customers new and old in this new era of hospitality.

Many of our customers have opened new sales channels and achieved tremendous results for takeaway, delivery and contactless dine-in ordering using [Bepoz YourOrder](#). YourOrder offers venues the ability to build a fully functioning online ordering platform linked to their existing website and social media. Customised to your branding and operating requirements YourOrder offers pick-up, delivery and contactless dine-in ordering. As Government restrictions continue to evolve, [Bepoz Visitor Registration Platform](#) is helping customers meet new requirements. Bepoz VRS is a contactless QR code-based scan and submits solution. Customers use their device to scan QR code posters at a venue's entrance; they enter their details and submit. The site then has a database of visitors. Should the need arise, they can run a report based on visitor time and date.

Bepoz POS offers one consolidated management platform for orders, payments, stock, purchasing, staff management, memberships, promotions, and loyalty, backed with unmatched proactive reporting analytics and alerts. All tailored to your business structure from single venue management to multi-venue head office. Bepoz has a rich 40-year history developing and implementing advanced hospitality POS solutions. We offer 24/7/365 support nationwide, that's why 3000+ venues across Australia trust us.

Bidfood

A: 13 Whicker Rd, Gillman, SA 5013
T: 0427 099 558
W: www.bidfood.com.au
E: Simon.Cleur@bidfood.com.au



As Australia's leading distributor to the foodservice industry, Bidfood has come to understand this recipe intimately. It involves maintaining a balance between leading edge innovation and a consistent, reliable delivery of the classics. As a result, we offer Australia's widest selection of products that have been tailored to suit all customer types - large and small.

With our diverse range of products, national network of branches and commitment to innovations, you will see why so many businesses count on us to provide all the ingredients they need for success.

Big Screen Video

A: 10 Marlow Road, Keswick, SA, 5035
T: 8293 1410
W: www.bigscreenvideo.com.au
E: saul@bigscreenvideo.com.au



Big Screen Video is in the business of activating spaces with LED screens – this includes video screens, billboards, signage, scoreboards, and unique applications. As an Australian owned and operated company with twenty-five years' experience in the industry – Big Screen Video are Australia's most trusted LED screen supplier. Offering turn-key solutions and an extensive service department all operating within Australia, we will make your entire experience as easy as possible.

Billsons

A: 29 Last Street, Beechworth VIC 3747

T: 0451 531 580

W: <https://billsons.com.au/>



Billson's is a family-owned artisan distillery and brewery with our spiritual home located in Beechworth, Victoria. Billson's proud history dates to 1865, when George Billson founded a brewery that became a family legacy with the historic brewery bought by new owners, Felicity and Nathan Cowan in 2017. In the short time since, the team has been dedicated to restoring the building and innovating the range, bringing Billson's back to its glory days. We have a dedicated salesforce around the country, committed to bringing incredible flavours & unique experiences to Australians everywhere, especially South Australia.

Discover your new favourite flavour of pre-mix Vodka, Cordial, pre-mix Gin, Flavoured Vodka, Liqueurs, Ginger Beer and more at <https://billsons.com.au/> or getting in contact with State Manager SA NT, Meg Daniel meg.daniel@billsons.com.au

BK Electronics

A: 6 Donald Avenue, Valley View, SA, 5093

T: 0431 509 409

E: bkelly@kbkelectronics.com.au



BK Electronics have specialised in Sales and Service of Cash Handling Equipment, Systems and Consumables in South Australia since 2014. We believe in honesty, trust and supplying quality equipment to our customers, with an experienced service second to none.

BK Electronics particularly specialise in resolving any issue that is brought to us for cash management, with a service that is tailored to our customers specific requirements. We're excited to show how our equipment can help our customers, whether it be Note Counting equipment, Tito Tickets or Tiny Tellers, and take great joy, in seeing a positive result at the end of any solution we recommend.

Bluize

A: 33A Oaklands Rd, Somerton Park, SA, 5044

T: 1300 557 587

W: www.bluize.com.au

E: salesteam@bluize.com.au



Bluize specialises in providing software solutions exclusively for the Hospitality Industry. With over 25 years of experience, we have developed our own in-house software to cater to various needs in the industry. Our range of services includes integrated point of sale systems for food, bar, and bottleshop, venue and gaming machine loyalty programs, automated digital menu boards, automated specials boards, digital advertising, and raffle draws.

One of our key features is our online reporting system, which provides real-time sales and inventory information through dashboards and reports. This allows businesses to access their crucial data easily and make informed decisions when they need to be made.

Bluize have released our mobile ordering app QUICKNOSH, this integrated system allows businesses to update their menu, daily specials in one central location, automatically updating the till, mobile ordering, and specials & menu boards simultaneously. It also offers the flexibility to schedule changes when needed for happy hours and CPI rises.

Bluize takes pride being a 100% South Australian owned and operated team that provide exceptional support to our clients. To learn more about Bluize products and services or to arrange a visit to our showroom, please feel free to call and have a chat on 1300 557 587 or email kwilson@bluize.com.au.

BOC Limited

A: 14 Ashwin Parade, Torrensville, SA, 5031
T: 0424 647 568
W: www.boc.com.au
E: todd.chynoweth@voc.com.au



At BOC, we understand the knowledge, expertise and processes needed to succeed in the hospitality industry. And we're proud to play an important role. Whether you're talking Carbon Dioxide (CO₂) and Argon, CELLAMIX® (CO₂ and Nitrogen mixtures), Balloon Gas, LPG, CELLAGUARD® CO₂ monitors, regulators or AS5034 compliance reviews, we're there. You can count on our reputation and commitment to service and safety because your business is important to the both of us. To find out more contact BOC on 131 262 or visit www.boc.com.au

Boylen

T: 8233 9433
W: www.boylen.com.au
E: tboylen@boylen.com.au



Boylen is a digital creative agency specialising in web solutions tailored for the hotel industry. Our robust solutions allow you to:

- Update your own site via a content management system. Manage content and media such as latest promotions, new menus and function packs, pre-order forms, newsletters, etc.
- Attract more customers by ranking high on Google and other search engines (search engine optimisation)
- Integrate booking systems
- Set up and manage social platforms such as Facebook, Twitter and more.
- Our services also include digital strategy, graphic design, branding and logo design, advertising, and a range of other creative services.

Bunnings Group

A: 108 Railway Terrace Mile End
T: 0429 182 908
W: www.bunnings.com.au
E: organisationsSA@bunnings.com.au



Bunnings Trade and AHA|SA are delighted to announce a strategic partnership which gives you the opportunity to join PowerPass! Bunnings PowerPass is a free commercial account designed to make life easier for trade and commercial customers, giving you access to AHA SA member pricing, offers on a wide range of quality brands and flexible fulfilment solutions, backed by a national network of stores, and extended opening hours. Members can also contact Zoe, your local Bunnings representative directly for any quotation, ordering or delivery enquiries. To sign up to Powerpass or to link your account to the AHA SA member price list contact your Bunnings representative organisationsSA@bunnings.com.au or call on the number above.

Bunzl Australia & New Zealand

A: 1 Vimy Avenue, Airport District, Adelaide Airport, SA 5950
T: 08 8245 6222
W: www.bunzl.com.au
E: info@bunzl.com.au / banzadelaide.customerservice@bunzl.com.au



Bunzl is the global organisation with a local focus. We source, consolidate, and deliver a wide range of products that are essential to the running of your business. We leverage our bulk-buying power and distribution network, helping you promote bottom-line value and simplification of your supply chain. As a specialist supplier of the Hospitality and Catering industry, we supply a huge range of products spanning hotel guest amenities, food service products, tableware, barware, glassware, cutlery, and crockery, as well as buffet and commercial kitchen equipment. We are the trusted partner of major hotel groups, QSRs, restaurants, bars, supermarkets, pubs, and clubs. We also offer wide range of sustainable disposable food packaging. Bunzl is your one-stop-shop for all your hospitality needs. Contact our SA team with any enquiries:

Bupa

A: Level 1, 151 Pirie Street, Adelaide SA 5000
T: 0417 608 751
W: www.bupa.com.au
E: Alicia.cocks@bupa.com.au



Campari Group

A: Level 21, 141 Walker Street, North Sydney NSW 2060 – Australia
T: +61 2 9478 2727
W: <https://www.camparigroup.com/en/pages/brands>
E: info.australia@campari.com



Campari Group is today the sixth-largest player worldwide in the premium spirits industry. In Australia we have spirit brands available for every category which include Skyy Vodka, Wild Turkey Bourbon, Espolon Tequila and Aperol for your Spritzs!!! We have a dedicated salesforce of Area Sales Managers and a Brand Ambassador who can help you with brand support and training to suit your venues. You can discover more about our brands and portfolio by clicking the link <https://www.camparigroup.com/en/pages/brands> or getting in contact with your local Area Manager.

Carlton & United Breweries

A: 18 Baker Street, Port Adelaide SA 5015, Australia
T: 13 BEER (13 2337)
W: www.cub.com.au
E: matthew.mcphee@cub.com.au



Carlton & United Breweries is a proud part of the Asahi Beverages family. CUB brews Australia's most iconic and loved beers, including Victoria Bitter, Carlton Draught, Great Northern, Pure Blonde, Carlton Dry, Melbourne Bitter, Crown Lager and Cascade Premium Light. Our stable of brands includes global premium brands such as Asahi, Peroni and Corona, as well as our craft brands 4 Pines, Pirate Life, Balter, Mountain Goat and Green Beacon.

Cashzone

A: 87 Corporate Drive, Heatherton, Australia, Victoria, 3202
T: 1300 305 600
W: www.cashzone.com.au



Cashzone is a global leader making ATM cash access convenient where people shop, work and live. Cashzone is at the convergence of retailers, financial institutions, prepaid card programs and the customers they share. Cashzone is owned by NCR Corporation and provides services to approximately 285,000+ ATMs in North America, Europe, Asia-Pacific and Africa. Simply put, Cashzone enables financial convenience in a fast-paced world. Locally in Australia, Cashzone owns and operates a nationwide retail ATM network and provides fully managed solutions to Australian financial institutions and corporate retailers. In total, the Company manages over 11,000+ ATMs across Australia and over 430 in New Zealand.

Class A Energy Solutions

A: Unit 11, 311 Glen Osmond Rd, Glenunga, 5065
T: 8391 4853
W: www.classaenergysolutions.com.au
E: operations@classaenergysolutions.com.au



Class A Energy Solutions is a successful industry leader in domestic and commercial solar sales, design and installation. We have extensive experience in both commercial and domestic solar installations and energy efficiency projects, having sold and installed solar systems from 1kW up to 334kW. We strive to provide a complete service to our customers.

Coca-Cola Europacific Partners Australia

T: 13 2653 (13 COKE)
W: www.cocacolaep.com
E: tanya.oconnor@ccep.com



CCA is one of the Asia-Pacific's largest bottlers and distributors of alcoholic and non-alcoholic ready-to-drink beverages, and one of the world's largest bottlers of The Coca-Cola Company range. We work together across a diverse group of businesses, and thanks to our world-class manufacturing and sales capabilities, together with our unrivalled relationships, reach and execution, we delight millions of consumers everywhere and every day with our leading range of ready-to-drink non-alcoholic and alcoholic beverages, coffee and ready-to-eat food snacks. With around 14,000 employees working in Australia, Indonesia, New Zealand, Fiji, Papua New Guinea and Samoa, we work as one team to deliver our best every day for our consumers, our customers, our partners, our communities and our shareholders who all benefit from our success. At CCEP we are committed to making a distinct and positive contribution to the world we live in. CCEP also distributes GRINDERS COFFEE.

Compnow

A: 9 Commercial St, MARLESTON, SA, 5033
T: 8133 8000
W: www.compnow.com.au
E: daniella.casey-low@compnow.com.au



CompNow are an industry leader with over 30 years of experience in the technology industry. CompNow strives to remain ahead of the technology curve, exploring all new developments and working to remain industry leaders across all major platforms. We work with many key technology suppliers and manufacturers to provide our clients with an effective and considered service and solutions tailored to their individual needs.

Experienced in providing innovative and impactful end-to-end solutions at scale.

Whether your organisation requires a simple wireless solution or a fully integrated technology program, CompNow can assist you and your employees in integrating, understanding and making the most of your custom strategic technology plan.

Our team can work with you every step along the way in your technology integration journey; from supply and engineering, to evolving your systems to match industry developments and technology advances.

COMS Systems Ltd

T: 1800 324 918
W: www.coms.net.nz
E: paul@coms.net.nz



COMS provide gaming management systems and developed specifically for the gaming and hospitality industries. Head Office is located in Hamilton, New Zealand. The company directors have all been in the gaming, hospitality or IT industries for more than 20 years. Our in depth knowledge of the industry and our technical ability has led to our products and systems becoming the market-leaders in New Zealand. In 2017 COMS Systems partnered with Torutek to integrate their cloud-based facial recognition technology with COMS QEC front of house gaming management system. The result is The Guardian Facial Recognition System. We now have over 100 Systems installed in New Zealand and we have just been approved for use in South Australia

Concept Collections

A: 48 Birralee Rd, REGENCY PARK SA 5010
T: 1300 269 800
W: www.conceptcollections.com.au
E: sales@conceptcollections.com.au



Concept Collections is an award-winning furniture supplier to the hospitality industry. Our team provides the highest levels of customer service to ensure that your business benefits from every experience that you have with ours. Concept Collections is an Adelaide-based, family-owned and operated business with capabilities to service commercial fit-outs of all sizes. Our portfolio of happy clients that continue to work with us, both directly and through architects and interior designers, are a testament to the value we place on customer satisfaction. We look forward to offering you a solution to your furniture requirements.

Consillion

A: 109B Vanessa St, KINGSGROVE NSW 2208
T: 0490 851 124
W: www.consillion.com
E: ben.nathan@consillion.com



Consillion is a global and independent provider of cash management solutions, known for numerous success stories in the hospitality, gaming and hotel industries worldwide. From note and coin counters to cash recyclers, at Consillion we offer a large range of front-office and back-office solutions to suit your business size and needs. Streamline cash handling tasks, including EGM, ATM, and CRT clearance, along with banking and reconciliation, significantly reducing time spent on cash and investigating discrepancies. By eliminating manual cash counting, clubs, RSLs, hotels, pubs, casinos and other hospitality businesses can optimise their cash management processes, improving cash flow and reducing the risk of errors. The Consillion software offers real-time visibility across the venue/s, allowing businesses to track cash movements and ensure accurate reporting.

Coopers Brewery

A: 461 South Road, Regency Park, SA, 5010
T: 8440 1800
W: www.coopers.com.au
E: coopers@coopers.com.au



Coopers Brewery Limited is Australia's sole remaining family owned, independent brewery and the third largest brewer in Australia. Founded in 1862 by Thomas Cooper, the company produces boutique, premium quality beers, home brew beer concentrates and liquid malt extract that are marketed nationally and internationally. It's unique range of beers include its signature top fermented ales, Coopers Pale Ale, Coopers Sparkling Ale, Cooper Australian Lager, Coopers Stout, Pacific Pale Ale, Coopers Dry, Coopers XPA, Dark Ale and Mild Ale. As a proud South Australian icon company, Coopers supports a wide range of events in the State.

CUB Premium Beverages

A: 153 Francis Road, Wingfield, SA, 5013
T: 1800 244 054
W: www.asahipremiumbeverages.com



CUB Premium Beverages is a proud part of the Asahi Beverages family. Our brands are the heart of our business and inspire us to deliver high-quality products to our customers and consumers every day. We're proud to produce some of the world's most iconic brands and boast a diverse portfolio of products including Somersby Cider, Mercury Cider, Brookvale Union, Vodka Cruiser, Actual Seltzers, Good Tides Seltzers, Woodstock Bourbon, Lexington Hill, Spirits and Schweppes and Pepsi non-alcohol ranges including Post-Mix.

Diageo Australia

A: 217 Flinders Street, Adelaide SA 5000
W: www.diageo.com
E: peter.mills@diageo.com



Diageo is the world's leading premium drinks business with an outstanding collection of beverage alcohol brands. Some of our brands include Johnnie Walker, Bundaberg Rum, Gordons, Smirnoff, Ciroc and Ketel One vodkas, Baileys, Captain Morgan, Tanqueray and Bulleit Bourbon. We want our products to be enjoyed by consumers for generations to come, which means we also take our role as a producer of alcohol very seriously. Diageo is at the forefront of industry efforts to promote responsible drinking.

Digital Marketing AOK

A: Level 1, 207 Gilbert Street, Adelaide SA 5000
T: 1300 658 543
W: <https://digitalmarketingaok.com.au/>
E: meredith@digitalmarketingaok.com.au



Established in 2012, Digital Marketing AOK is a specialist Digital Marketing Agency helping hospitality operators nationwide to build website traffic, increase bookings, promote events and grow brands to become Seriously Social online. With CEO Simone Douglas also a dual publican and Expert Marketing Partner for Foodie Coaches Australia, Digital Marketing AOK understands hospitality pain points and that's why venues love to work with a digital marketing agency with skin in the game. As a Google Partner and Meta Business Member, Digital Marketing AOK can assist your venue with:

- Social media channel setup
- High-level social media strategy and planning
- Social media management and monitoring
- Social media advertising campaigns
- Google Ads campaigns
- Digital Marketing
- Website redevelopment
- Email Marketing
- Copywriting
- Social media event activation
- Social media training and coaching
- Interactive team workshops and more

Eckermann Lawyers

A: 180 Flinders Street, Adelaide SA 5000
T: 8235 3990
W: <https://eckermanns.com.au/lawyers/hospitality-licensing/>
E: caderyn@eckermannlawyers.com

ECKERMANN S
CONVEYANCERS LAWYERS PROPERTY FORMS AND SERVICES

Eckermann Lawyers provides a full range of Hospitality and Licensing services and has earned an industry-wide reputation for practical commercial advice.

Caderyn McEwen and his team assist our clients in the hotel, hospitality and tourism sectors, having extensive experience providing liquor and gaming advice and services. The wider Property and Commercial team at Eckermann Lawyers specialises in property law, commercial transactions, and contracts.

We regularly assist our clients with the buying and selling of licensed premises, including transfers of licence.

We undertake new licence applications, variations to licences and redefinition of licensed premises and provide representation at both the Liquor and Gambling Commissioner and Courts.

We also advise businesses and property owners on broader issues affecting the hotel industry including leasing, property development and council planning applications.

Please make contact with us for a no obligation discussion about how we can assist with your liquor, gaming and property needs.

Empire Liquor

A: Unit 5/900 South Road, Edwardstown, SA, 5039
T: 8371 0088
W: www.employmenthero.com
E: sales@empireliquor.com.au



Empire Liquor – established in 1993 is your wholesale beverage supplier of idiosyncratic, Australian, and imported wine brands, as well as a most diverse portfolio of premium beer.

We present a portfolio delivering quality, range and passion that offers you a real point of difference and the opportunity of superior profit and consumer satisfaction.

Our wine portfolio includes great industry names like d’Arenberg, Pauletts, Glaetzer, Mike Press, Zonte’s Footstep and Mr Riggs as well as future superstar labels including Artwine, Break Free Lo-Fi Wines, Curator Wine Co., Koonara, Pindarie, Gibson Barossa and Vintage Longbottom Wines.

Internationally acclaimed beers, all brewed in the country of origin include Old Speckled Hen, Greene King, Wychwood Hobgoblin, Belhaven, Innis & Gunn from the UK, and the brew of Bavarian Kings since 1589 – Hofbrau Munich. Our Australian brews include Walkerville Brewing Co and Rehn Bier. Give us a call to discuss our great products soon.

Forward Creations

A: PO Box 181, Port Noarlunga, SA, 5167
T: 0468 923 320
W: www.forwardcreations.com.au
E: hello@forwardcreations.com.au



Forward Creations is a South Australian family-run business, working closely with the hospitality industry. Our goal is to provide a fresh approach to the industry; people-focused, forward-thinking, and efficient.

With over 28 years of experience, we are proud to offer layout drawings, design, specifications, equipment consultancy, and training to the hospitality industry. Our team, which includes designers, chefs, and industry professionals, can provide advisory and design services for kitchen and bar layouts. We will ensure professional advice on the right equipment for your needs.

Forward Creations also has access to a network of fully industry-trained contractors to carry out any installation and commissioning.

FIVEaa / Nova Entertainment

A: Level 3, 75 Hindmarsh Square, Adelaide 5000
T: 8419 1395
W: www.fiveaa.com.au
E: adlreception@novaentertainment.com.au



FIVEaa is Adelaide's only commercial talkback station, talking about everything that matters across South Australia, 24 hours a day, 7 days a week. David Penberthy and Will Goodings host Adelaide's favourite Breakfast Show for news and current affairs. Entertaining and credible, the team cover all the big relevant stories making headlines locally, nationally & internationally. FIVEaa has an active and engaged audience who tune in on-air and online for the most up to date information in current affairs as well as a loyal commercial client base who know that FIVEaa provide them with creative and commercial solutions that benefit their business.

Foxtel

A: 5 Thomas Holt Drive, North Ryde, NSW, 2113
T: 1300 720 630
W: www.foxtel.com.au/venues
E: Jarrod.Case@foxtel.com.au



With Australia's biggest sporting codes LIVE at your venue, you have the best way of bringing more customers through your doors. Serve your customers every game of every round of the NRL and AFL seasons as well as every match of the Australian summer of cricket. With over 50 live sports, Foxtel provides plenty of action to keep them entertained and coming back – all year round.

long-time support of the SA Hotel Industry. With a fleet of 52 trucks, Galipo Foods service Hotels in all areas from Pt Augusta through to the Adelaide Hills, Victor Harbor, Kangaroo Island & all metropolitan suburbs. Contact the team at Galipo Foods today to see how we can help your business.

GFR Pro

T: 0408 186 540
W: <http://www.gfrpro.com.au/index.html>
E: peter@gfrpro.com.au



GFR PRO has been developed to assist gaming venues to balance their gaming float and monitor their electronic gaming machines. Gaming float reconciliation should be a simple process taking the least amount of time and effort. GFR PRO has been developed to make gaming float reconciliation as easy as possible whilst keeping it more secure and cost effective than the system you are currently using

GBay/Aruze Gaming

A: 1 Light Terrace, Thebarton, SA 5031
T: 0424 700 888
W: www.gbay.com.au
E: george@gbay.com.au, maria@gbay.com.au



Our mission is to empower our gaming community to BUY, SELL, MANAGE and SERVICE their gaming equipment through one easy to use platform. With over 60 years combined experience, our passionate team will achieve effective gaming outcomes through GBay's innovative approach. Improve your gaming outcome with our wide selection of quality gaming machines and currency counting equipment. Discover great value and exciting new solutions to your gaming needs with our extensive range of products. We focus on partnering with our gaming community by building stronger connections between buyers and sellers through our GBay platform experiences that are fast, mobile and efficient. Simplifying the complexity of managing your gaming operation. GBay provides all the services required to successfully manage your gaming set up; RTP changes, JACKPOT changes, Venue to Venue MOVES and machine RECYCLING.

H&L Australia

A: Level 1 / 32 West Thebarton Rd, Thebarton, SA, 5031
T: 1800 778 340
W: <https://www.hlpos.com/>
E: sales@hlpos.com



Whatever the size of your venue, we've got you covered. H&L has been at the forefront of technology in the hospitality food & beverage industry for over 30 years. We provide point of sale, back of house management, and a fully integrated suite of hospitality solutions. The intuitive and customer-centric approach behind our innovative products is why so many venues choose H&L, many of which are industry leaders and multi-award winners. Whether you have a hotel, pub, restaurant, club, bar, nightclub, or retail liquor outlet, our fully customisable POS solutions can cater to your needs perfectly.

IGT (Australia) Pty Ltd

A: 61 Henley Beach Road, Mile End, SA, 5031
T: 8352 1680
W: www.igt.com.au
E: Bill.Maglaris@IGT.com



As the world's leading supplier of high-performance games and gaming technology, IGT delivers this global strength with a very local focus. With one of the largest games libraries, industry leading systems and comprehensive services, IGT ensures that South Australian venues maximise their game floor potential.

Independant Gaming Analysis Pty Ltd

A: Level 1, 13 Brighton Rd Glenelg SA 5045
T: 8376 6966
W: www.ingaming.com.au
E: ingaming@internode.on.net



IGA was established nearly 30 years ago at the commencement of gaming in South Australia providing gaming analysis, reporting, advice and recommendations on all aspects of gaming. IGA has become synonymous with gaming venues in SA both big and small. As a South Australian company, it can provide all the help you need to assist in building your gaming machine income. Maximize your gaming profits by contacting Rob Mullarvey at IGA for sound independent advice on your gaming operations.

JLL

A: Grenfell Centre, Level 18/25 Grenfell St, Adelaide SA 5000
T: 8233 8888
W: <https://www.jll.com.au/>
E: Ben.Parkinson@jll.com



At JLL, we take pride in doing things differently. We see the built environment as a powerful medium with which to change the world for the better. By combining innovative technology and data intelligence with our world-renowned expertise, we're able to unveil untapped opportunities for success.

We help buy, build, occupy and invest in a variety of assets including industrial, commercial, retail, residential and hotel real estate. From tech startups to global firms, our clients span industries including banking, energy, healthcare, law, life sciences, manufacturing, and technology.

Knight Frank Valuation & Advisory South Australia

A: Level 25, 91 King William Street, Adelaide, SA, 5000
T: 8233 5222
W: www.knightfrank.com.au/property-valuation
E: admin@au.knightfrank.com



Knight Frank Valuation & Advisory South Australia is the largest “top tier” valuation practice in South Australia and the North Territory. We confirm that we are one of the preferred valuation firms for all the major Australian Banks, providing valuation and consultancy advice on a range of property, with specialisations in Hospitality, Residential, Health & Aged Care, Plant & Equipment, Child Care Centres.

Konami Australia Pty Ltd

A: 473 Seaview Road, Grange, SA, 5022
T: 0409 047 899
W: www.konamiaustralia.com.au
E: buckley0925@konamigaming.com



Konami Australia Pty Ltd is a leading designer, manufacturer, and distributor of innovative, technology driven products for the gaming industry. Since its establishment in 1997, Konami’s gaming machines have proven to be top performers and popular amongst the players. Konami will always continue its commitment to the industry by maintaining assistance and support for the product to the customers.

Langford’s Hotel Brokers

A: PO Box 2730, Goolwa, SA, 5214
T: 0410 605 224
W: www.langfordshoteolbrokers.com.au
E: info@langfordshotelbrokers.com.au



Langford’s Hotel Brokers (“Langford’s”) was founded by the late John Henry Langford in 1959 and quickly became the most prominent & successful hotel broking company in South Australia. Throughout the 60’s, 70’s and 80’s it was not uncommon for Langford’s to facilitate, manage and complete the sale of up to 50 hotels a year. Our sole focus is to attain the highest possible sale price on behalf of our vendors in accordance with the prevailing market conditions at any given time. We are able to achieve this by using our experience and expertise acquired over decades. Today the business is managed and operated solely by John Richard Langford, son of the original founder who joined the company in 1979.

Light & Wonder

A: 24A Richard Street, Hindmarsh SA 5007
T: 0400 002 229
W: <https://www.scientificgames.com/>
E: janna.s@scientificgames.com



Light & Wonder (formerly Scientific Games) is a world leader in gaming entertainment offering the industry’s broadest and most integrated portfolio of game content, advanced systems, cutting-edge platforms and professional services.

Committed to responsible gaming, Light & Wonder delivers what customers and player value most: trusted security, engaging entertainment content through its innovative technology.

Home to the dynamic DualosX™ cabinet, Light & Wonder products are available to hotels exclusively

Lion Beer Spirits & Wine Pty Ltd

A: 61 The Parade, Norwood, SA, 5067
T: 08 8354 8888
W: www.lionco.com
E: SABReception@lionco.com



Lion SA, are the brewers and distributors of some of South Australia's most well-known and popular beer and cider brands. From the market leading West End Draught, to the trademarks of Hahn, XXXX, Tooheys, Kirin, Southwark, James Boags, James Squire, and Heineken. Lion SA boasts a portfolio of brands to meet your full range of needs for both On and Off Premise. West End Draught is a huge supporter of local groups including the SA National Football League, Amateur and community football leagues, SA Cricket Association, SACA – Redbacks, Strikers and associated cricket clubs and the SA Jockey Club. In addition to these sponsorships, we are proud to continue local traditions that have been a part of the community for half a century, such as the Christmas Riverbank Display (since 1959) and the West End Chimney unveiling for the SANFL Premiership teams (since 1954).

Liquor Marketing Group

A: PO Box 292, Unley, SA, 5061
T: 8416 7575
W: www.sipnsave.com.au
E: srowe@lmg.com.au



Established in 1977, LMG is one of Australia's leading independent retail groups, proudly supporting more than 1,400 independent operators in the off-premise liquor market. An unlisted public company trading on a not-for-profit basis, LMG provides independent retailers with established and recognised brands, retail execution support, consumer and product insights, and the negotiating power to compete successfully in the off-premise liquor retail marketplace. LMG operates Australia-wide, with retail brands including SipnSave – South Australia's largest independent off-premise retail group, Bottlemart Harry Brown, and Thirsty Camel in Western Australia.

Maxima Group Training

A: 180 Port Road, Hindmarsh, SA, 5007
T: 1300 663 859
W: www.maxima.com.au
E: enquiries@maxima.com.au



Maxima is a leading player in the National Traineeship and Apprenticeship Employment Network. For more than 30 years we have managed recruitment, placement and ongoing support of trainees and apprentices on behalf of hundreds of host employers. Maxima currently employs more than 650 trainees and apprentices, across a broad range of industries in all states of Australia.

McGees Property Hotel Brokers

A: 10/60 Waymouth Street, Adelaide, SA, 5000
T: 0414 806 130
W: www.adl.mcgees.com.au
E: adelaide@adl.mcgees.com.au



McGees Property is the dominant agent in the sale of Hotels and licensed premises in South Australia. We have strong relationships with local, national, and international hospitality operators and a reputation for delivering premium results. Grant Clarke, our brokering agent, has a long history in the South Australian hotel industry and coupled with our internal hotels valuation team, stay in touch with current requirements in the market. McGees Property is the largest locally owned commercial real estate firm in South Australia and has been operating since 1984 and have been supporters of the AHA for many years.

Migration Solutions

A: Level 9, 185 Victoria Square, ADELAIDE, SA, 5000
T: 8311 2593
W: www.migrationsolutions.com.au
E: admin@migrationsolutions.com.au



Strategic, operational, support and compliance services to support business, industry, associations, and government address skills shortages. Migration Solutions provide strategic, operational, and tactical guidance to local and international corporates and businesses, government, industry and associations to assist to fill immediate skills gaps and support future workforce planning through the Australian immigration program. We work closely with industry and government, participating in committees and boards, and supporting state and national industry associations around immigration policy and workforce planning. Our clients are both local and international, spanning many industries. We also advise local, state, and federal government.

Mister Lincoln

A: Charles Street, Norwood SA 5067
T: 0402 777 326
W: www.misterlincoln.com.au
E: hello@misterlincoln.com.au



Mister Lincoln Co. Pty Ltd is a proud family owned and operated South Australian business with a wealth of experience and expertise in interior design and project management.

We lead the market in end-to-end commercial furniture, fixtures & equipment (FF&E) solutions for:

- Hotels & Resorts
- Hospitality Sector (Bars, Restaurants, Visitor Centres)
- Serviced Apartments
- Build to Rent (BTR) Residential Accommodation
- Student Accommodation
- Retirement Living

Our turnkey professional services include interior selections, manufacture, procurement, supply, assembly and installation of quality furniture, artwork, homewares, linens and appliances, professional styling, project management and package removal. Mister Lincoln Co. creates beautiful and functional spaces with quality, reliability, sustainability and style in mind, proudly offering our clients cost effective solutions which make no compromise and that can be tailored to specific budget requirements. Hotels, resorts, serviced apartments and hospitality venues are all in the business of creating unique experiences. We understand that today, the most successful operations are those which offer a certain level of sophistication, visual appeal and comfort. Your vision and success matters. Understanding and working hand in hand with clients is integral to our ethos and our process.

Mr Wet Wall

A: 4/66 Humphries Terrace, Kilkenny SA 5009
T: 1800 938 925
W: www.mrwetwall.com
E: info@mrwetwall.com



We are an Adelaide owned and operated business that distributes Australia wide, our decorative, full height, floor-to-ceiling, click-together waterproof panels, designed for areas subject to frequent wetting as well as standard rooms. Our panels are the single most cost effective, easy-to install alternative to tiles. Ideal for bathrooms, bedrooms, laundries, shower areas, changing facilities & food prep areas. You can install the panels over existing tiles, saving the demolition time, money & mess. Your full room covered in a day!

Novatech Creative Event Technology

A: 153 Holbrooks Road, Underdale, SA, 5032
T: 8352 0300
W: www.ncet.co
E: hello@ncet.co



Novatech Creative Event Technology is one of Australia's leading and most respected audio visual production companies. Driven by a passion and commitment to staging exceptional events, we have the expertise, technology and resources to produce and stage truly unique conferences, gala dinners, product launches, road shows and concerts that surpass our clients' expectations. Our world-class team, cutting edge technology and in-depth experience across a wide range of venues provides you with confidence and peace of mind when staging your next event. Corporate Events & Conferences, Special Events, Concerts, Festivals and Touring.

Next Payments

A: 3-4/148 Chesterville Road, Cheltenham, VIC 3192
T: 1300 659 918
W: www.nextpayments.com.au
E: jcarter@nextpayments.com.au



As the hospitality industry has evolved, so too has Next Payments. Next continues to develop and distribute market-leading products for hotels, clubs and casinos, with its current product portfolio including...

- ATMs - over 4,200 active
- Pago EFTPOS - efficient and reliable EFTPOS solution
- Cash Xpress - EFT based cash-out solution
- Cash Recycler - count, sort and bank your takings
- Cash Redemption Terminals - streamline your Gaming floor processes
- Concilio Reconciliation software - real-time reporting and monitoring across your venue

Australian owned and operated, Next is proud to be the partner of choice for major SA hotel groups including Hurley, Matthews, Plush, Barreau, Binns and SkyCity Adelaide.

Oatley Fine Wine Merchants

T: Orders: 1800 628 539
W: www.oatleywines.com.au
E: orders@oatleywines.com.au



Oatley Fine Wine Merchants is focused on becoming a leading independent premium wine merchant. We are committed to offering the flexibility of representation that meets your venue's specific needs.

All of our producers are family owned, heritage and authenticity are key. The wineries we represent deliver wines of the highest quality and standards.

Options Craft Liquor Merchants

A: 15 Richard Street, Hindmarsh, SA, 5007
T: 8346 9111
W: www.optionswines.com.au
E: steve@optionswines.com.au



A proudly South Australian, family-owned fine wine, bespoke spirit and craft beer merchant specialising in premium product. Established in 1994, Options Craft Liquor Merchants have built a portfolio of highly regarded brands from Australia and New Zealand. They also represent several extremely sought-after wines from Italy, France, Spain, Austria and Portugal. In addition, Options are the South Australian distributor of fine craft beers such as Pikes Beer Company, Stone & Wood and Brew Boys. With an extensive catalogue covering numerous wine regions, consider Options when you are next writing your wine list or extending your bottle shop ranging.

Perks Accountants & Wealth Advisers

A: 180 Greenhill Road, Parkside S.A. 5063
T: 8273 9300
W: www.perks.com.au
E: info@perks.com.au



As a privately-owned accounting and wealth advisory firm, we offer our clients proactive advice and a comprehensive suite of business services all under one roof, including Accounting, Banking & Finance and People Solutions. We have extensive experience in the Hospitality industry and work with a range of clients from large, multi-site operations to private start-ups. Our deep expertise in the challenges faced by Hospitality business owners and operators allows us to deliver proactive advice that is tailored to your needs. Contact us for a no-obligations chat to discover how we can help you move your business forward with confidence.

Pernod Ricard Australia

A: Level 3, 167 Fullarton Road, Dulwich, SA, 5065
T: 8131 2400
W: www.pernod-ricard-australia.com
E: Louisa.Bell@pernod-ricard-australia.com



Pernod Ricard is one of Australia's leading alcohol companies with a unique portfolio of premium brands including Absolut Vodka, Chivas Regal, The Glenlivet, Jameson, Martell, Beefeater, Mumm and Perrier-Jouët champagnes, as well as Jacob's Creek, Brancott Estate, Stoneleigh and St Hugo wines. Proudly committed to Sustainability & Responsibility, our winery in South Australia hosts the country's largest combined winery solar installation. Australia is also a strategic testing ground for innovation and a launch pad for major products including Jacob's Creek Double Barrel, which is now a global success story.

Piper Alderman

A: Level 16, 70 Franklin St, Adelaide, SA, 5000
T: 8205 3318
E: jdodd@piperalderman.com.au
W: www.piperalderman.com.au



Piper Alderman is a full service commercial law firm with offices in Adelaide, Sydney, Melbourne, Brisbane and Perth. With a dedicated Hospitality and Tourism team based on Adelaide, Piper Alderman is one of only a few firms in the state with a team with a specific focus on licensed premises.

Piper Alderman's Hospitality and Tourism Team can assist AHA|SA members with a range of issues affecting their businesses including but not limited to:

- All matters relating to the sale and purchase of hotels (freehold and/or leasehold);
- Liquor and gaming machine licence matters including new licence applications, removal applications, variations to conditions, preparation of community impact assessment submissions, objections, noise complaints and disciplinary action;
- General advice in respect of all liquor and gaming matters; and
- Leasing including new leases, lease extensions and variations, and lease disputes.

As a full-service commercial law firm, the team at Piper Alderman are well placed to assist AHA|SA Members with all matters relating to employment, succession planning, advice on and establishment of business structures, disputes and more. As a national firm we are also have the capability and expertise to assist with commercial matters across Australia.

PFD Foodservices

A: 46-58 Ashwin Parade, Torrensville, SA, 5031
T: 8114 2300
W: www.pfdfoods.com.au
E: saleadel@pfdfoods.com.au



From dry goods, frozen and chilled products, fresh seafood and meat, to confectionery, paper products and cleaning solutions, PFD has everything you need, to make your business a success. Australia's largest, family-owned foodservice distributor delivers the widest range of foodservice products direct to your kitchen.

PowerMaintenance

A: Suite 105, 964 Mount Alexander Rd, Essendon, VIC, 3040
T: 1300 700 500
W: www.PowerMaintenance.com.au
E: accounts@PowerMaintenance.com.au



PowerMaintenance provide a complete set of services that enable your business to control current and future electricity and gas costs. Our energy brokers will negotiate your wholesale electricity and gas supply contracts with the energy retailers and network infrastructure suppliers, so you receive the best rates available at the time of tender. Our industrial commercial customers typically spend \$25,000 and upwards per annum in electricity and gas.

Our rapidly expanding portfolio is a clear indication that we are a valuable resource to our customers. With many years of combined experience in the wholesale energy market, we have distinguished ourselves as experts in the field of electricity and gas in Australia.

Ryan & Co Solicitors

A: Level 8, 81 Flinders Street, Adelaide, SA, 5000
T: 6166 9000
E: reception@ryancosolicitors.com.au



Ryan & Co Solicitors offers commercial and practical advice to its clients on all aspects of hospitality, liquor and gaming licensing advice in not only South Australia, but also throughout Australia. Ryan & Co Solicitors have extensive experience in all types of transactions involving licensed premises including new licence applications, licence variations, transfer applications, disciplinary matters, and buying or selling licensed premises and other property and tax related matters.

Samuel Smith & Son

A: 205 Grote Street, Adelaide, SA, 5000
T: 8112 4200
W: www.samsmith.com
E: jherrmann@samsmith.com



Samuel Smith & Son is a well-respected, family-owned wine merchant established in 1923, servicing the liquor industry of Australia with a blue-chip portfolio of national and international wines, spirits and premium ales and embracing a philosophy of knowledge, service, and friendship.

Solstice Media

A: 165 Grenfell Street, Adelaide, SA, 5000
T: 8224 1600
W: www.solsticemedia.com.au
E: spool@solsticemedia.com.au

SOLSTICE
INDAILY SALIFE CityMag

Solstice Media is a unique South Australian-based national company working on innovative Australian publishing projects including the award-winning daily digital news service, InDaily, which is the company's flagship publication. The New Daily, which is a national daily news service produced from Melbourne by Solstice Media's subsidiary company, Motion Publishing to an audience of over two million subscribers. InQueensland and The Weekend Edition are publications serving the Queensland market with breaking news, business, political and lifestyle journalism. In 2018, Solstice Media acquired South Australian magazine SALIFE; a monthly magazine as well as related publications SALIFE Gardens & Outdoor Living, SALIFE Food+Wine+Travel and SALIFE Premium Property, and CityMag; the voice of the city and its youth, showcasing the city's transformation. Solstice Media also runs a successful events program including the South Australian Business Index, 40 Under 40 in South Australia and Queensland, Regional Showcase and Agricultural Town of the Year and the SALIFE Absolute Best. In February 2021 InDaily launched InReview, SA's new home for arts journalism and criticism. In April 2023 Solstice Media launched The Post in partnership with the Government of South Australia. This innovative new project aims to inform young South Australians about the policies and issues affecting their lives.

Southtrade International

W: www.southtradeint.com.au
M: 0410 449 720 Simon Passmore – SA/NT State Manager
E: spassmore@southtradeint.com.au
Orders: orders@southtradeint.com.au



Shaking things up to raise spirits is why we do what we do! We want people to have a great time with our brands and share this experience with others. We believe by being brave with our brands, bold in our thinking and customer obsessed we will deliver on this vision.

We strive to be disruptors and innovators of the liquor industry; known for doing things differently to the rest and entrepreneurial in our approach.

Our values are what inspire our passionate people to win the right way. We Dream Big! We make a Difference! We are Better Together! We have Fun!

Statewide Gaming

T: 0448 076 144
E: travis.blundell@outlook.com



St John

A: 85 Edmund Ave, Unley, SA 5061
T: 1300 78 5646
W: www.stjohnsa.com.au
E: firstaidadvice@stjohnsa.com.au



St John is SA's number 1 provider of First Aid Training, Products and Advice. Training – With over 100 courses per week across 27 locations around the state or at your venue, we can tailor a package to suit your needs. Products – St John has a wide range of kits, equipment and also offers a comprehensive on-site restocking service. Advice – Our dedicated First Aid Advisors can visit you to ensure your venue is prepared for any first aid emergency and is compliant with your venues obligations under the Safework code of practice. Special offer to all AHA SA members First Aid Training - **\$175.00 instead of \$195.00**, discounted hospitality bundle kits and 10 % off all other first aid kits and componentry

Stoddart

T: 1300 79 1954

W: www.stoddart.com.au

E: adelaide@stoddart.com.au



Stoddart is Australia's largest manufacturer and importer of equipment for the foodservice industry, and also represents many of Australia's most recognisable and reliable brands for the architecture and building industries. With over 50 years in the business, our experience is unrivalled. Our sales team, which includes chefs and industry professionals, can provide free advice and design services for kitchen and bar layouts. We deliver professional advice on the right equipment for your needs, including concept kitchen layouts. With offices, warehousing, and training kitchens in all major states, we provide kitchen and bar solutions at a national level. Contact our Adelaide office for more information or to arrange a product demonstration.

Supagas

A: 13-15 Bellchambers Road, Edinburgh North SA 5113

T: 08 8480 4500

W: supagas.com.au

E: ScottFielden@supagas.com.au



Supagas is a leading supplier of residential, industrial, medical, specialty, hospitality, welding, and helium gases in Australia. We are fast-growing nation-wide company and are rapidly building a reputation for growth and success based on an exceptional 'YES WE CAN' customer service offering and quality product in the highly competitive market. Supagas supplies a large range of gases for the hospitality and food markets including Carbon Dioxide, Nitrogen, SupaMix and SupaMap gases.

Studio Nine Architects

A: 9 King William Street, Kent Town, SA, 5067

T: 8132 3999

W: www.studionine.net.au

E: hello@studionine.net.au



Specialists in architecture and design for hospitality, Studio Nine have built a long running professional relationship with many Clients in the hotel industry. With an extensive hospitality portfolio, our team develops innovative design solutions with transparency and collaboration. Studio Nine take a hands-on approach to understanding the goals and challenges facing our Clients, and our diverse team provides tailored design and construction advice. Equally, our architects and designers themselves are hand-picked to suit the specific requirements of each Client. Whether a renovation or a rebuild, Studio Nine help our Clients explore the opportunities, develop the project brief and stay with you throughout delivery to ensure that design outcomes exceed all expectations.

Tanda

T: +61 402 846 900 | 1300 859 117

W: www.tanda.co

E: nick.braban@tanda.co



Tanda helps you manage and pay staff for the time they work - quickly and compliantly.

Built for the hospitality industry, Tanda pays your staff the correct entitlements, using award rules and rates maintained by our in-house compliance team - with the HIGA managed and automated since 2015.

Tanda's rostering forecasts wages, paired with live data from your POS system to provide unmatched accuracy in your budgeting. Tanda offers truly paperless onboarding for new employees including electronic TFND lodgement, upload of qualifications such as RSA, and attachment & acknowledgement of key documentation such as contracts and policies. The best place for managers is running shifts, not running payroll.

The Banner Crew

A: 318-326 St Vincent Street, Port Adelaide SA 5015

T: 8240 0242

W: www.thebannercrew.com.au

E: thecrew@thebannercrew.com.au



The Banner Crew are your portable signage and promotional products specialist, we offer a range of customized products

- Marquee's
- Flags
- Banners
- Corflutes
- Umbrellas
- Media Walls
- Print Media
- Caps
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- Pens
- Apparel
- Facemasks

The Card Network

A: 250- 254 Swan Street, Richmond 3121, Australia

P: 1300 375 346

W: www.pubandbar.gift

E: filomena@tcnpayments.com



TCN THE CARD NETWORK

The Card Network has partnered with AHA SA, to launch Australia's first Pub and Bar Gift Card available for purchase online and through Coles, Woolworths, Flybuys and Qantas. The card can be accepted at all pubs and bars that have EFTPOS, there is nothing extra you need to do. Your customers simply swipe the card or tap & pay using their mobile wallet via your EFTPOS terminal and you will receive 100% of the funds. The Pub and Bar Gift Card gives you access to Australia's largest gift card sales channel, reaching millions of Australians and providing another reason for patrons to return to their local. Click [HERE](#) for further information and please notify your staff to keep an eye out for it as a method of payment.

Think ST Solutions

T: 0422 285 720

W: www.thinkstsolutions.com.au

E: info@stsolutions.com.au



Think ST Solutions works with food service and food retail businesses to improve food safety standards and achieve food safety business excellence. We do this through consultancy and mentoring, training, and resources.

We create solutions that assist and support food service and food retail businesses to achieve a level of food safety business excellence.

We collaborate with business owners and leaders, chefs, food industry associations and other food organisations to create personable advice and decisive strategies that save time, money and energy. Also on offer is a variety of simple tools to kick-start your food safety excellence journey.

Thomas Foods

A: 156 Churchill Road North, Cavan, SA, 5094

T: 8162 8400

W: www.holco.com.au

E: Duncan.Booth@thomasfoods.com / sales.adl@thomasfoods.com



Our organisation first began in 1988, South Australian family owned and operated. Proud AHA SA sponsors for more than 15 years. Our investment in technology and infrastructure means we can offer a huge range of products throughout the Foodservice, Wholesale and Retail sectors. From fine dining restaurants across Australia and the world, Thomas Foods' reputation for quality is second to none. Thomas Foods is dedicated to providing expert protein solutions.

The Kingsmen

A: 1/375 Greenhill Rd Toorak Gardens SA 5065

T: 0410416655

W: www.thekingsmen.net.au

E: matt@thekingsmen.net.au



The Kingsmen has specialised in providing hospitality workers to the resort & hotel industry since 1996. Our primary recruitment service is bringing in 4/5 star "resort trained" Fijians chefs, kitchen hands, f & b staff into Australia.

Our unique point of difference is our recruited staff can stay with your organisations for up to 4 years - helping increase productivity and stability in kitchen teams. Whilst being flexible enough to release the staff back to our pool with 30 days' notice if you require.

All-star are interviewed in Fiji in person, and have a minimum of 5 years' experience. They are dedicated hard working, and reliable for the full 4 years. We also provided short term "peak season" staffing solutions with working holiday makers.

Our head office is here in Adelaide and we also specialise in regional placements where finding and holding staff is challenging.

Trans Tasman Energy Group

A: 200 Alexandra Parade, Fitzroy, Vic, 3065

T: 03 9418 396

M: 0426 365 138

T: 1300 118 834

W: www.tteg.com.au

E: smalcman@tteg.com.au



Trans Tasman Energy Group (TTEG) is an independent consultancy that creates customised energy management solutions to reduce energy costs for your business. **TTEG have proudly supported AHA SA members for almost 20 years** and have helped **saved more than \$12 million** over the duration of their energy contracts. TTEG conducts **FREE bill checks** (of all aspects of the bill), selects the best time to go to market, negotiates with retailers, and secures the most competitive rates for your business. For further savings, there are a range of "no financial investment" products available, including Voltage Optimisation and Solar. For more information or a FREE bill check, contact our expert based in SA, Sandie Morrissey.

Treasury Wine Estates

A: 78 Penfold Road, Magill, SA, 5072

T: 8301 5400

W: www.tweglobal.com

E: Neil.Grant@tweglobal.com



Treasury Wine Estates (TWE) is a unique global wine company with a leading international portfolio of new world wines. The TWE portfolio includes iconic brands such as Penfolds, Yellowglen, Lindeman's, Wolf Blass, Rosemount, Wynns Coonawarra Estate, Matua Valley, Beringer, Castello di Gabbiano, Seppelt, Coldstream Hills, and Devil's Lair. Treasury Wine Estates is Australia's leading wine company, producing Australia's favourite labels, including the world's most famous and collectible Australian wine, Penfolds Grange.

Vix Vision

P: 0400 310 326
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Vix Vizion Pty Ltd, formerly Imagus Technology, is a global leader in video analytics and facial recognition technology using advanced deep learning algorithms. Founded in January 2011 and based in Brisbane Australia, we are a dedicated team of machine learning and data specialists. We are at the forefront of providing fast, accurate and robust solutions for video based applications across multiple industries including security, identity verification, access control, customer/health care, retail, marketing and transport.

Wallmans Lawyers

A: Level 5, 400 King William Street, Adelaide, SA, 5000
T: 8235 3018
W: www.wallmans.com.au
E: ben.allen@wallmans.com.au



Wallmans Lawyers has one of South Australia's most experienced Hospitality and Licensing teams with a strong reputation for service delivery and practical advice. Ben Allen and our wider Commercial team, regularly advise on the full range of business issues affecting hotels and hospitality venues including:

- General commercial transactions, contracts and disputes
- Liquor and Gaming licensing, including new applications, variations and re-definition
- Changes to Liquor Licensing legislation
- Buying and selling licensed premises
- Council applications for development approvals
- Leasing issues
- Representation before the Commissioner, Licensing Court and Supreme Court for all appearance work including objections, disciplinary matters and appeals
- Employment and workplace issues including award interpretation, tribunal representation, workplace health and safety, workers' compensation, performance management and dismissal.

Winnall & Co

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T: 8379 3159
W: www.winnall.com.au
E: nathan@winnall.com.au



Winnall & Co were established in 1862, we have evolved into a company which prides itself on industry knowledge and professionalism. Winnall & Co. provide bookkeeping and consulting services to the hospitality industry, Winnall & Co currently provide services to over 60 South Australian and Victorian Hotels, Clubs and Restaurants.

Winnall & Co Payroll is a modern payroll platform which uses a cloud-based workforce management and payroll platform which improves the flow of data from the employee, through to payroll and back to the business in a single cloud platform. Winnall & Co Payroll saves Australian businesses time and money by combining rostering, timesheets, leave management, payroll and reporting in a complete end-to-end solution. We are so excited to be releasing this on Monday 28th September.

DIAMOND

| PLATINUM








GOLD



Accolade
Wines
















SILVER

AED Authority
Ainsworth Game Technology
Australian Liquor Marketers Pty Ltd
BankSA
Big Screen Video
Bluize
Boylen
Campari Group
Digital Marketing AOK
Empire Liquor
Foxtel

IGT Australia
Konami Australia Pty Ltd
Light & Wonder
Liquor Marketing Group
Novatech Creative Event Technology
Oatley Fine Wine Merchants
Options Craft Liquor Merchants
Samuel Smith & Son
Stoddart Food Equipment
Tanda

BRONZE

1800 ON HOLD
Adelaide Institute of Hospitality
Alliance College
AlSCO
Banktech
Bentleys SA
BK Electronics
Billsons
BOC Limited
Bunnings Group
Bunzl
Cashzone
Class A Energy Solutions
CompNow

COMS Systems
Concept Collections
Consillion
Eckermann Lawyers
GBay/Aruze Gaming
Independant Gaming Analysis
JLL
Knight Frank Valuations & Advisory SA
Langford's Hotel Brokers
McGees Property Hotel Brokers
Migration Solutions
Mister Lincoln
Mr Wet Wall
Next Payments
ORTC Clothing Co

Piper Alderman
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Ryan & Co Solicitors
Solstice Media
Statewide Gaming
St John
Studio Nine
Supagas
The Banner Crew
The Kingsmen
Trans Tasman Energy Group
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Maxima

Southtrade International
The Card Network
Think ST Solutions